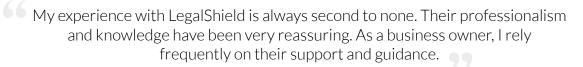


# Small Business Essentials, Plus and Pro

Affordable legal protection tailored to your business needs.

Hiring a law firm for your business can be expensive, and DIY legal tools sometimes simply are not enough. LegalShield's Small Business Plans remove the cost barrier and give you access to a provider law firm for an affordable monthly fee. With LegalShield you are not alone. Receive the right level of legal assistance, tailored to fit the unique needs of your business so that you can focus on what you do best – running your business.



### J. Bergin - LegalShield Member

Testimonials are from LegalShield Members who may also be LegalShield Independent Associates. An associate is an independent contractor. The outcome and experience of any individual member will vary based on the facts and applicable law.



ADVICE, CONSULTATION AND RESEARCH

Call your provider law firm for consultation on business legal matters related to your business – including preexisting legal matters. Your provider law firm can also provide additional legal research for each covered matter. Interstate consultation available. Does not include business matters covered under Designated Consultation.



DESIGNATED CONSULTATION<sup>1</sup>

Need more time to address specific legal questions? Receive up to 5 designated 30-minute telephone consultations on business legal matters, in and outside your state of business. A provider attorney will answer questions about business legal matters, including:

- Tax
- International Law
- Copyright
- Trademark
- Patents
- Securities
- Intellectual Property
- Antitrust
- Immigration
- Interstate Legal Matters



### LETTERS OR PHONE CALLS

A provider attorney can provide further help with business legal matters by sending letters or making phone calls on behalf of your business for both in and out-of-state business legal matters, each on a unique business matter, including a follow-up communication if a response is received from a third party. Receive any combination of 40 letters or phone calls annually on separate business legal matters (limit of 10 per month). Your communications can pertain to out-of-state matters. Additional communications may be obtained for a flat fee of \$75 each. Collection Letters and Designated Consultations are included in a separate plan benefit section.



#### DOCUMENT REVIEW

Business legal documents can be complex and confusing. Let your provider law firm help. Submit up to 40 business legal documents per year, up to 25 pages per document, for legal review (limit of 10 documents per month). Document reviews may pertain to out-of-state matters. Additional reviews are available for a flat fee of \$75 each. Administrative proceedings and lawsuits are included in the Trial Defense Supplement, which can be purchased separately.



## COLLECTION LETTERS<sup>2</sup>

Late paying customers are an unavoidable part of business. Collection letters from a provider attorney could help recoup payment. Your provider law firm will draft up to 15 collection letters each month. Your collection letters may pertain to out-of-state matters. Additional letters are available for a flat fee of \$75 each.



#### 25% DISCOUNT

If you have additional business legal needs beyond plan coverage, a provider attorney can provide additional assistance for a 25% discount from their standard hourly rate. Discounted rates do not apply to designated consultations (outside your plan benefits), court fees or contingency fee matters.



#### **ELIGIBILITY**

For small business entities that are not publicly traded and are engaged in for-profit business. Must have an Employee Identification Number (EIN) or registered number.

### Additional Benefits only for Small Business Plus & Pro Members



### FLAT FEE SERVICES

Save money by paying flat fees for certain legal services that could cost more if paying hourly rates.

- Trademark and copyright services: 1 per year, additional available for a flat fee based upon plan type
- Employee handbook drafting for a flat fee based upon plan type
- Custom contract drafting up to 25 pages for a \$250 flat fee

Filing fees, search fees, opinion letters or other expenses are not included and an additional cost to the member.



#### IRS AUDIT LEGAL SERVICES<sup>3</sup>

Receive help from a provider attorney in the event of an IRS audit, investigation or examination of your business federal tax return. This service includes consultation, advice and trial time if you are sued by the IRS or decide to sue the IRS after paying the disputed tax. Coverage for IRS legal services begins with a tax return filed in the same year as the effective date of the membership.



### INTERSTATE SERVICES<sup>4</sup>

Receive help with out-of-state business legal matters. Select services are provided anywhere within the U.S., regardless of principal business location. Your services for letters and phone calls, advice and consultation, document review, designated consultations and collection letters can be used for matters outside of the state of your principal business. Small Business Legal Plans are not available in all states.

	<b>Pro Benefits:</b> \$169/month with 5 Users	Plus Benefits: \$99/month with 3 Users	Essentials Benefits: \$49/month with 2 Users
Advice, Consultation & Research	Unlimited number of consultations on covered business matters and up to 1 hour of legal research per matter (includes out of state)	Unlimited number of consultations on covered business matters and up to 1 hour of legal research per matter (includes out of state)	Unlimited number of consultations on covered business matters and up to 1 hour of legal research per matter (in state only)
Letters or Phone Calls*	40 communications each year, limit of 10 per month (additional available for \$75 each)	20 communications each year, limit of 5 per month (additional available for \$75 each)	10 communications each year, limit of 3 per month (additional available for \$75 each)
Designated Consultation	5 designated 30-minute telephone consultations for legal matters that require more time to address (interstate consultation available) <sup>1</sup>	5 designated 30-minute telephone consultations for legal matters that require more time to address (interstate consultation available) <sup>1</sup>	3 designated 30-minute telephone consultations for legal matters that require more time to address (interstate consultation available) <sup>1</sup>
Document Review*	40 document reviews each year, limit of 10 per month – up to 25 pages (additional available for \$75 each)*	20 document reviews each year, limit of 5 per month – up to 20 pages (additional available for \$75 each)*	10 document reviews each year, limit of 3 per month – up to 15 pages (additional available for \$75 each)
Collection Letters*	15 collection letters per month** (additional available for \$75 each)	10 collection letters per month** (additional available for \$75 each)	5 collection letters per month** (additional available for \$75 each)
Trademark & Copyright Services	1 per year, additional available for \$250 each	1 per year, additional available for \$500 each	25% discount off the provider law firm's hourly rate
Employee Handbook Drafting	\$500 flat fee, once per year	\$750 flat fee, once per year	25% discount off the provider law firm's hourly rate
IRS Audit Services	50 hours	25 hours	25% discount off the provider law firm's hourly rate
Custom Contract Drafting	\$250 each, up to 25 pages	\$250 each, up to 25 pages	25% discount off the provider law firm's hourly rate
25% Member Discount	On additional business legal matters	On additional business legal matters	On additional business legal matters

<sup>\*</sup>Half of your available number of services can be used for out-of-state matters with Small Business Plus and your total allotment of services can be used for out-of-state matters with Small Business Pro.
\*\*In Washington, each collection letter included as part of your plan benefit costs an additional \$25 per letter. Additional collection letters beyond the plan maximum can be purchased for \$75 per letter.



FOR MORE INFORMATION, CONTACT YOUR INDEPENDENT ASSOCIATE:

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Phone 805-440-4529
Email bill@iasbenefit.com
URL www.iasbenefit.com

<sup>1</sup>Available in Washington: Designated Consultations, 3 per year with the Essentials Plan and 5 per year with the Plus and Pro Plan for \$200 per hour.

Available in Washington: 5 collection letters with the Essentials Plan, 10 with the Plus Plan, and 15 with the Pro Plan for \$25 each collection letter included in the plan then \$75 for each additional collection letter.

<sup>3</sup>Available for a flat fee of \$50 per hour in New York and \$200 per hour in Washington.

<sup>4</sup>Half of your available number of services can be used for out-of-state matters with Small Business Plus and your total allotment of services can be used for out-of-state matters with Small Business Pro.

This is a general overview of the Small Business Legal Plans available from LegalShield for illustration purposes. LegalShield provides access to legal services offered by a network of provider law firms to LegalShield members through membership-based participation. Neither LegalShield nor its officers, employees or sales associates directly or indirectly provide legal services, representation, or advice. Small Business Legal Plans are not available in all states. See a Small Business Legal Plan contract for a specific state for complete terms, coverage, amounts and conditions. Custom contract drafting services don't include mergers and acquisitions, initial public offerings, or private placements, administrative or regulatory matters or franchise agreements and legal matters covered under Designated Consultations, pleadings or any documents related to administrative proceedings or lawsuits. Negotiations and redrafts are available under the 25% discount from the Provider Attorney's hourly rate.